# INTEGRATED TYRE CURING SOLUTIONS



Makina's innovatively new curing presses and molds are making a huge impact in global tyre industry, says Mehmet Akın Kılıç, Marketing & Business Development Chief, in an interview with Tyre Trends

Turkey-based Uzer

Menmet Akın Kılı

## What kind of products does Uzer Makina offer to global tyre industry?

Uzer Makina has been serving top tyre makers all around the world with its tyre curing presses and molds since 1978. Our press product category consists of mechanical and hydraulic presses for all kinds of tyres; while mold category includes tread segments, sidewall plates, container mechanisms, AG molds and bladder molds.

#### Tell us about the evolution of the company as a global leader

The company was founded by Selahattin Uzuner and his nephew Bahattin Ertuğ. At first, the company was working for





Uzer Makina Campus



Curing Press Assembly Area

petrochemical industry in Turkey and later on started to make mold maintenance activities for various tyre companies in Kocaeli. First mold was manufactured 1984. Nearly 10 years later, Uzer Makina started to manufacture tyre curing presses again for plants in İzmit. In 2000, the plant was moved to Kartepe, Kocaeli, where it is currently located. In 2004, first hydraulic tyre curing press is manufactured and in 2007 Uzer Makina designed, manufactured and internationally patented its popular product Floating Column Hydraulic Press. Until late 2000s, the company mostly served domestic market. After 2010, we started to supply a good amount of its products abroad as well. With an aggressive growth strategy, Uzer Makina invested in buildings, brand-new equipment, human resources and expanded production in last five years to become a global player in tyre curing equipment market. We now serve top tyre makers and their plants in more than 40 countries.

# What is the latest step in your expansion process?

After doubling capacity in 2018 by separating press and mold factory, Uzer Makina has completed another expansion by June 2020. This new

Tire Curing Mold Production

facility is entirely dedicated for pre-production activities, including storing steel raw materials, cutting, bending, construction, welding, sandblasting and heat treatment serving both for tyre curing press and mold categories which used to be a part of press manufacturing facility before. Uzer Makina also moved its HQ office from mold factory to press factory.

Investment decision was made at the end of 2019 by the top management before Covid-19 pandemic with the goal of decreasing the costs by decreasing the amount of manufacturing activities which are outsourced. Following this decision, Uzer Makina has acquired 9500 m<sup>2</sup> land just next to existing press manufacturing facility and finished 6500 m<sup>2</sup> building in less than 7 months.

Uzer Makina also has added brand-new pre-production equipment like heat treatment furnace, sandblasting machine and bending machine. With these new machinery investment, Uzer Makina is planning to decrease the cost per product and production time while increasing the total quality of the processes by taking these operations in house rather than outsourcing them.

This expansion enables Uzer Makina to better use the existing press manufacturing facility. Since pre-production occupied a good amount of space before leaving the building, remaining place is now used for press manufacturing and assembly. Therefore, Uzer Makina is able to manufacture more presses at the same time compared to previous set-up. Uzer Makina has



V-Shape Floating Column Hydraulic Press

also made machinery investments for existing press area as well including automated spray-painting booth for painting press bodies/parts and vertical turning machine with 3 meters turning diameter which would mainly be used for parts of bigger (over 85") mechanical presses.



Year 1984 First Mold Produced

## What are the features of the new SUV & TBR Floating Column Hydraulic Press?

A new era for SUV & TBR tyre curing has begun as Uzer Makina announced the development of SUV & TBR version of its most popular and internationally patented Floating Column Type Hydraulic Press in the last Tyre Technology Expo. Uzer Makina dispatched the first 65" Floating Column Hydraulic Type Curing Press at the end of 2020. This new version outweighs the existing solution Frame Type which used to be the industry standard almost in every aspect. It offers a simpler design, the construction weights much less, has fewer components, maintenance requirements are lower and finally the energy requirement is lesser compared to Frame Type. Besides, most importantly, pricewise there is no significant difference between these two types.

On the other hand, tyre manufacturers will be able to benefit all the advantages of the internationally patented Floating Column Technology for



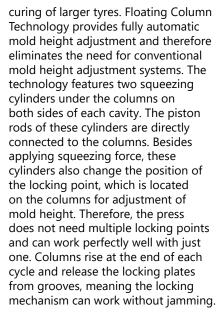
New Pre-Production Facility



New Heat Treatment Furnace



New HQ Office Meeting Room



In addition to these, Uzer Makina is able to construct this new size Floating Column Type Hydraulic Press as V-Shape as well in order to save space. The V-Shape design enables tyre manufacturers to use the curing press area at least 12% more efficiently, in other words, tyre producers would be able to place 112 curing presses in an area that was previously large enough for 100 machines. This concept was



New HQ Office Corridors



65" Floating Column Hydraulic Press



developed by Uzer Makina engineers in response to the recent market demand for upgrading existing machines in tyre production plants.

On the other hand, Uzer Makina have been recently putting so much effort to increase energy efficiency on the presses and therefore help tyre manufacturers to comply with the latest European regulations. With this object in mind, Uzer Makina has developed "Energy Saver Steam Hoses" as a subsidiary product that would work both with Uzer Makina presses and others. With these hoses, one can save up to 5% energy per press which is equal huge amount of energy considering the fact that tyre curing is the most energy consumer process of tyre production. These hoses also prevent curing area from overheating. In case there is an effort to cool down the area, there is no need for it or at least it requires much less effort to keep the curing area at normal temperature.

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## Integrated tyre curing solutions

Uzer Makina is not solely a tyre curing press and mold producer – the company also strives to improve the efficiency of the entire curing process. Uzer Makina places great emphasis on digitization and designs its presses to be fully compatible with Industry 4.0 requirements such as EMS, AGV, SCADA, MES and ERP systems. In addition, the company conducts its own research and also works with leading industry companies to offer solutions such as mold pre-heating presses, mold changing pickup cranes and RFID mold management systems – to help tyre manufacturers achieve the most efficient curing processes.

#### How did the company take on the pandemic?

Even though pandemic conditions were very challenging for tyre industry especially in terms of demand last year, 2021 is very promising also for Uzer Makina. There are many reasons for this: firstly, because of US tariffs against Asian tyre makers, Turkey & Eastern Europe has become a very attractive country for capacity increase for tyre production. Almost all tyre makers in Turkey runs at full capacity and some of them already

is expanding. Secondly, there has been a global change in transportation as many people now prefers to move more individually than ever, this probably will eventually affect the number of tyres produced globally. Uzer Makina started to feel this rebound in the demand as many existing customers has decided to restart their previously on hold orders and requesting inquiries for new equipment, and it is also a known fact that quite a few tyre makers are making new greenfield & expansion projects. As Uzer Makina continues to improve its reputation in the market year by year, this rebound will have much more positive effect on the company.

In the pandemic period, like all other companies, Uzer Makina also had to transform the way to operate business into more digital. Now in Uzer Makina, all internal meetings are video meetings. Since travelling abroad is still an issue, nearly all the meetings with customers and suppliers are done via video calls too. Uzer Makina enriched the content of the installation and commissioning materials and provided remote support in order to help the customers which cannot accept people to their plants because of travelling bans.

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